

**TESLA Public Procurement Awareness Days – Day 1, March 18 2014**

<b>Programme Outline:</b>	TESLA Project Public Procurement Awareness Day for High Potential Start-Up Organisations (HPSUs): <b>Day 1 - March 18, 2014.</b>
<b>Learning Outcome/s:</b>	<ul style="list-style-type: none"> <li>To enable HPSUs to understand the structure &amp; inner workings of Public Procurement Procedures, as well as the legal aspects.</li> <li>To enable HPSUs to optimise their public sector tender submissions.</li> </ul>
<b>Targeted Audience:</b>	UK Based High Potential Start-Up Organisations with little experience of public sector tendering, but with a strong interest in bidding for such contracts.

<i>Time Slot</i>	<i>Session Title</i>	<i>Presentation/Subject Title</i>	<i>Other Info</i>
9.30am – 9.40am	Welcome to Procurement Week & Introduction to the TESLA Project Public Procurement Awareness Days	Welcome to Procurement Week & Introduction to the TESLA Project Public Procurement Awareness Days	
9.40am – 10.40am	Structure & Inner Workings of Public Procurement Procedures	Structure & Inner Workings of Public Procurement Procedures	
BREAK			
11am – 12pm	Legal Aspects of Public Procurement Procedures	Legal Aspects of Public Procurement Procedures	Presentation
LUNCH			
1pm - 4 pm	How to draft and prepare a winning public sector tender?	How to draft and prepare a winning public sector tender?	Interactive Exercise
4pm – 4.10pm	TESLA Project Tender Surgeries: What are they and how can they help you?	TESLA Project Tender Surgeries: What are they and how can they help you?	Presentation

